**Example 1** (Nelson 8.4, modified, cont.). A small ice-cream shop competes with several other ice-cream shops in a busy mall. If there are too many customers already in line at the shop, then potential customers will go elsewhere. Potential customers arrive at a rate of 20 per hour. The probability that a customer will go elsewhere is j/5 when there are  $j \le 5$  customers already in the system, and 1 when there are j > 5 customers already in the system. The server at the shop can serve customers at a rate of 10 per hour. Approximate the process of potential arrivals as Poisson, and the service times as exponentially distributed.

- a. Model the process of customer arrivals and departures at this ice-cream shop as a birth-death process (i.e. what are  $\lambda_i$  and  $\mu_i$  for i = 0, 1, 2, ...?).
- b. Over the long run, how many customers are in the shop? (i.e. what is the probability there are 0 customers in the shop? 1? 2? etc.)
- c. On average, how many customers are waiting to be served (not including the customer in service)?
- d. Over the long run, what fraction of the time is the server busy?
- e. What is the effective arrival rate?
- f. What is the expected customer delay?
- g. What is the expected customer waiting time?
- h. Over the long run, at what rate are customers lost?
- i. Suppose that the shop makes a revenue of \$2 per customer served and pays the server \$4 per hour. What is the shop's long-run expected profit per hour (revenue minus cost)?

From last time: a. 
$$\lambda_{i} = \begin{cases} 20(1-\frac{4}{5}) & \text{if } i=0,1,...,4 \\ 0 & \text{if } i=5,6,... \end{cases}$$
  
b.  $\frac{i}{|\pi_{i}|} & 0.07 & 0.14 & 0.22 & 0.27 & 0.21 & 0.09 & 0 \end{cases}$   
c.  $l_{q} = \sum_{j=2}^{\infty} (j-1)\pi_{j} \approx 1.75 \text{ customers}$   
d. fraction of time busy =  $1 - \pi_{0} = 0.93$   
e.  $\lambda_{eff} = \sum_{j=0}^{\infty} \lambda_{j}\pi_{j} = 20\pi_{0} + 16\pi_{1} + 12\pi_{2} + 8\pi_{3} + 4\pi_{4} = 9.3 \text{ customers/hr}$   
f.  $\omega_{q} = \frac{l_{q}}{\lambda_{eff}} \approx 0.19 \text{ hrs}$   
g.  $\omega = \omega_{q} + \frac{1}{\mu} \approx 0.29 \text{ hrs}$   
h. When there are i customers in the system,  $\frac{1}{5}$  of the arriving customers are lost  
 $\Rightarrow$  customer loss rate =  $0\pi_{0} + 4\pi_{1} + 8\pi_{2} + 12\pi_{3} + 16\pi_{4} + 20\pi_{5}$   
 $\approx 10.7 \text{ customers/hr}$   
(Note that the rates in parts e+h add up to 20. Why does this make sense?)

i. expected profit/hr = 
$$(expected #customers/hr)(revenue per customer) - cost/hr =  $\lambda_{eff} \cdot 2 - 4 = \$ | 4.6$$$